UNITESTA
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CA 2026 Lincoln Nautilus Reserve (J8K)

AWD Sport Utility 114.2" WB

Prepared On: 3/11/2026
Prepared For:
UNITESTA

JDPOWER

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Selected Options

Vehicle Pricing		**MSRP**
Base Price	$	70,650.00
Options and Colors	$	10,450.00
Destination Charge	$	2,595.00

Select	Option Code	Description	MSRP
Packages			

☑	203A	equipment group 203A
		• Includes Lincoln Rejuvenate orchestrated multi-sensory experience in three available themes: calm/waterfall (standard), aurora borealis and elements.
		Contains:
		• [99A] 2.0L GTDI I4 engine
		  ◦ Includes auto start-stop technology.
		• [448] 8-speed SelectShift automatic transmission
		• [D] premium leather-trimmed heated/ventilated captain's chairs
		  ◦ Includes pinstripe-perforated inserts, power memory 24-way perfect position driver and passenger seat adjust with Active Motion.
		• [NONRD] AM/FM Revel Ultima 3D audio system
		  ◦ Includes 28 speakers and HD radio.
		• [BLUE] BlueCruise equipped
		  ◦ See lincoln.com/bluecruise for version details. Equipped vehicles come with a 4-year included duration, after which purchase of a subscription is required to continue using BlueCruise. Available feature on select vehicles. BlueCruise requires an active plan or trial - see lincoln.com/technology/bluecruise for details. Terms apply. BlueCruise is a driver-assist feature and does not replace safe driving or driver's attention, judgment, or need to control the vehicle. Only remove hands in hands-free Blue Zone. Always watch the road and be prepared to resume control. See owner's manual for details and limitations.
		• [LINC] Lincoln Connectivity package
		  ◦ Includes 5G connectivity for Lincoln digital experience, Wi-Fi hotspot, audio and video streaming, productivity, voice assistant and
			$5,500.00

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Select	Option Code	Description	MSRP
Packages			
		entertainment. Included for 4 years from warranty start date. To activate the 4-year complimentary trial, retail model authorization is required. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features.	
Powertrain			
☑	99A (P)	2.0L GTDI I4 engine • Includes auto start-stop technology.	Standard
☑	448 (P)	8-speed SelectShift automatic transmission	Standard
Wheels & Tires			
☑	NONTR (P)	255/45R22 all-season tires	Included
☑	NONWL (P)	22" satin dark luster nickel wheels • Includes satin chrome inserts. Contains: • [NONTR] 255/45R22 all-season tires	Included
Seats & Seat Trim			
☑	D (P)	premium leather-trimmed heated/ventilated captain's chairs • Includes pinstripe-perforated inserts, power memory 24-way perfect position driver and passenger seat adjust with Active Motion.	Included
Other Options			
☑	114WB	114.2" wheelbase	Standard
☑	NONRD (P)	AM/FM Revel Ultima 3D audio system • Includes 28 speakers and HD radio.	Included
☑	87T	jet appearance package - Reserve Contains: • [NONWL] 22" satin dark luster nickel wheels ◦ Includes satin chrome inserts. Contains:	$4,000.00

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Select	Option Code	Description	MSRP
Other Options			
		◦ [NONTR] 255/45R22 all-season tires • [EXELMT] black exterior elements ◦ Includes sport fender badge, grille inserts, roof rails, beltline moulding, lower cladding, rear bumper and wheel arches. • [BDYCLR] body-colour exterior elements ◦ Includes wheel arches and sporty front bumper.	
Paint Application			
☑	PAINT	monotone paint application	Standard
Interior Colors			
☑	DW	Medium Light Space Gray	$0.00
Primary Colors			
☑	D4	Red Carpet Metallic TC	$950.00

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Standard Equipment

Exterior and Appearance
21 x 9-inch front and rear machined w/painted accents aluminum wheels
P255/50RV21 AS BSW front and rear tires
Panoramic Vista Roof first and second-row sliding and tilting glass sunroof with express open/close activation power sunshade
Rear lip spoiler
Roof rails
4 doors
Compact spare tire with steel wheel
Body-colored front bumper
Body-colored rear bumper
Black grille with chrome accents
Exterior Specs
Towing capacity: 794 kg
Standard curb weight: 1972.7 kg
Front track: 1656.1mm
Min ground clearance: 200.6mm
Rear track: 1658.6mm
Vehicle body height: 1732.3mm
Vehicle body length: 4907.3mm
Vehicle body width: 2026.9mm
Vehicle turning radius: 5.71m
Wheelbase: 2900.7mm
Convenience
Built-in virtual assistant

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Convenience
Front wireless smart device charging
SecuriCode external keypad door lock control
Intelligent Access with hands-free access and push button start
Keyfob window activation
Keyfob remote start
Auto-locking doors
Valet key
All-in-one remote fob and ignition key
Power door locks with 2 stage unlocking
Keyfob keyless entry
Power tailgate/rear door lock
Phone As A Key proximity smart device-as-key
Power first-row windows
Rear windshield wipers
Power second-row windows
Speed sensitive wipers
Fixed third-row windows
Fixed rear windshield
Keyfob cargo access
Battery charge warning
Driver information center
1 interior 120V AC power outlet
2 12V power outlets
Full gage cluster screen
Predictive Speed Assist automatic curve slowdown cruise control

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Convenience
Unresponsive driver assist
Adaptive Cruise Control w/Stop-and-Go
Cruise control with steering wheel mounted controls
Ambient lighting
Illuminated sill plates
Memory settings include: door mirrors and steering wheel
Power liftgate rear cargo door
Conventional rear passenger doors
Front beverage holders
Rear beverage holders
8 beverage holders
Day/Night rearview mirror
Auto-dimming rear view mirror
Heated, power folding door mirrors with turn signal indicator and tilt down in reverse
Full floor console
Covered floor console storage
Mini overhead console with storage
Proximity cargo area access release
Over the air updates
Easy Fuel capless fuel filler
Technology and Telematics
Bluetooth handsfree wireless device connectivity
Real-time traffic
Apple CarPlay/Android Auto smart device wireless mirroring
911 Assist emergency SOS system via mobile device

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Technology and Telematics
Lincoln App mobile app access
Lincoln Connect mobile hotspot internet access
4 USB ports
Connected Navigation (3-year trial) integrated navigation system with voice activation
Fuel Economy and Emissions
Fuel economy (city/highway/combined): 11.3 L/100 km/8.1 L/100 km/9.9 L/100 km
Fuel economy city: 11.3 L/100 km
Fuel economy combined: 9.9 L/100 km
Fuel economy highway: 8.1 L/100 km
Gasoline fuel type
Original Warranty
Basic warranty: 48 month/80,000 km
Powertrain warranty: 72 month/110,000 km
Corrosion perforation warranty: 60 month/unlimited
Roadside warranty: 72 month/110,000 km
In-car Entertainment
Primary monitor touchscreen
Front passenger screen
Front passenger screen size: 24
11.1 inch primary display
Number of 1st row display screens: 2
Bluetooth wireless audio streaming
Active noise cancellation
Revel speakers
SYNC 4 voice activated audio controls

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In-car Entertainment
Amplifier
Digital signal processor
Speed sensitive volume
14 speakers
AM FM Digital SiriusXM with 360L Satellite radio
3 month satellite trial subscription
Comfort
Heated front seats
Heated rear seats
Additional climate control system features: climate control system-incorporated aromatherapy
Additional climate control features: voice-activation
Center front seat armrest with storage
Driver seat with 10-way and passenger seat with 8-way directional controls
Power driver seat with: recline, lumbar support, cushion extension, cushion tilt, fore/aft control and height adjustable control
Power passenger seat with: recline, lumbar support, cushion tilt, fore/aft control and height adjustable control
Bucket front seats
Front seats with power 2-way lumbar
Leather steering wheel with mounted audio controls
Heated power tilt and telescopic steering wheel with auto tilt-away
Fixed, front facing, 60-40 folding, bench rear seats with manual recline and fold forward seatback
3 memory settings
Center rear armrest
Seating capacity: 5
Safety and Security
Front mounted camera

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Safety and Security
Left side camera
Rear mounted camera
Right side camera
Lane Centering Assist (LCA) hands-off cruise control
Driver attention alert with active monitoring
Evasive Steer Assist evasion assist system
Pre-Collision Assist with Automatic Emergency Braking and Intersection Assist forward collision mitigation with left turn assist
Pre-Collision Assist with Pedestrian Detection
MyKey restricted driving mode/alerts
Speed Sign Recognition
Lincoln BlueCruise 1.2 - 4 year subscription cruise control with lane change
Blind Spot Information System (BLIS)
Distance Indication and Alert
Lane Keeping Assist
Reverse Brake Assist collision mitigation
Brake assist features: predictive brake assist system, hill start assist, automatic post-collision braking system and automatic brake hold
Level 2 - partial automation SAE Autonomy
360-Degree Camera aerial view camera
8 airbags
Airbags: driver and passenger front impact and seat mounted side impact, driver and passenger side knee airbag, curtain first and second-row overhead and occupancy sensor
Front and Rear Sensing System front and rear parking sensors
LED brake lights
Rain detecting wipers
Remote activated perimeter approach lighting with puddle lights

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Safety and Security
4-wheel disc brakes
Predictive brake assist system
SecuriLock immobilizer
Security system
Remote panic alarm
Power rear child safety door locks
Front height adjustable seatbelts
Front seatbelt pretensioners
Rear seat center 3-point seatbelt
Gage cluster display size: 24.00 inches
Configurable instrumentation gauges
Digital instrumentation display
Tire specific low air pressure warning
2 seatbelt pre-tensioners
Powertrain and Mechanical
2L I-4 gasoline direct injection, DOHC, variable valve control, intercooled turbo, engine with 250HP
Intercooled turbo
Horsepower: 250 HP @ 5500 RPM
Torque: 373.4 Nm @ 3000 RPM
Front mounted engine
8-speed automatic transmission with overdrive, selectable modes and sequential shift with steering wheel controls
ICE
Automatic full-time AWD
All-speed ABS and driveline traction control
Front and rear anti-roll bars

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Powertrain and Mechanical
Independent suspension
Electronic parking brake
Rack-pinion speed sensitive power steering with driver selectable steering effort
Auto stop-start engine
Fuel tank capacity: 75.0 litres
Recommended Fuel Type: premium unleaded
Driver selectable drivetrain mode
Torque Vectoring Control brake actuated limited slip differential
Stainless steel dual exhaust
Interior Specs
Head room first-row: 1005.8mm
Head room second-row: 1010.9mm
Hip room first-row: 1442.7mm
Hip room second-row: 1430mm
Interior rear cargo volume: 996.8 L
Interior rear cargo volume with seats folded: 1948.2 L
Leg room first-row: 1104.9mm
Leg room second-row: 1094.7mm
Max interior rear cargo volume: 1948.2 L
Shoulder room first-row: 1496mm
Shoulder room second-row: 1473.2mm
Total passenger volume: 3137.5 L

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Quote

Vehicle Pricing

		MSRP
Base Price	$	70,650.00
Options and Colors	$	10,450.00
Destination Charge	$	2,595.00
x 1 vehicles	$	83,695.00
Grand Total	**$**	**83,695.00**

Quote Accepted By:

Signature

Date

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